# STUNNING BURBANK TRIPLEX WITH UPSIDE & ADU POTENTIAL!





OFFERING MEMORANDUM

# Prepared by THE 2-4 UNIT SPECIALISTS®



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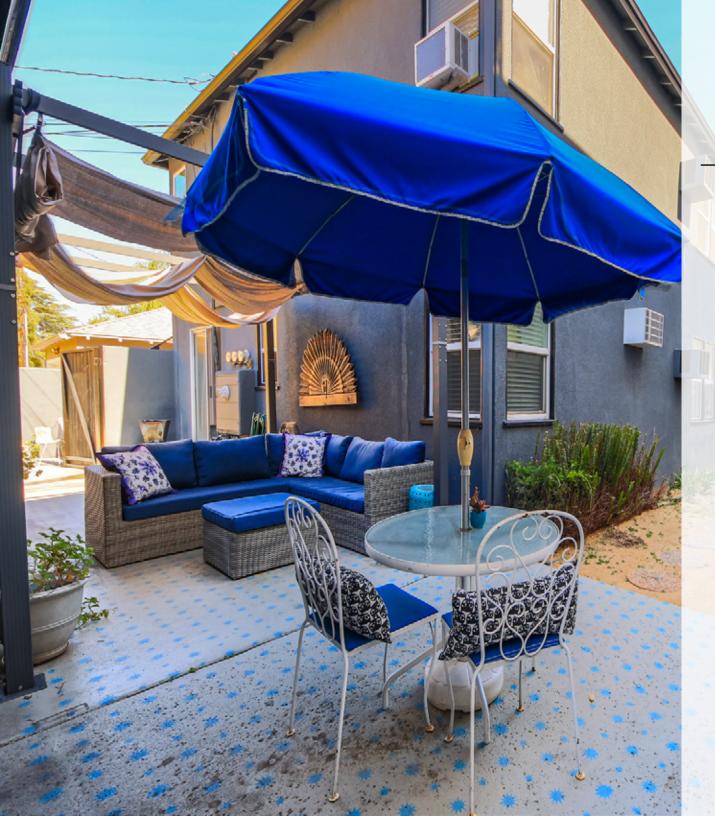
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#### **OFFERING SUMMARY**

The 2-4 Unit Specialists are pleased to present 3815 W Heffron, one of the most stunning and emotionally captivating triplexes in all of Burbank. It is incredibly rare to find any multi-family property with this level of beauty, charm, and pride of ownership. The moment you walk through, you will feel an immediate connection—you will want to own it. Every inch of this triplex has been lovingly maintained, from the handcrafted ceramic walkway to the pristine interiors and private outdoor spaces. With a current cap rate of 4.24% and a pro forma cap rate of 4.78%, this property possesses huge upside potential. 3815 W Heffron truly stands out among all other properties in Burbank and is a must see.

Each unit features its own private yard or patio, creating a warm and inviting atmosphere that feels like home. The attached garages provide secure parking but also present an incredible opportunity, with the potential to convert them into ADUs for substantial value add. Delivered with two vacant units, the next owner has the flexibility to set market rents or move in and experience firsthand the uniqueness of this remarkable property. Triplexes with this level of care and character are almost impossible to find, making 3815 W Heffron truly rare.

Beyond its unmatched charm, the location is unbeatable. Just minutes from Disney, Warner Bros., NBC, and Universal Studios, this property sits in one of the most desirable neighborhoods, right next to Toluca Lake. Residents will love being close to top restaurants like Jinya Ramen, Don Cuco, Gindi Thai, and Priscilla's Coffee, as well as Whole Foods, Magnolia Park's boutique shops, and the scenic trails of Griffith Park. This isn't just an investment—it's a one-of-a-kind opportunity that won't last long. Contact us today for a private showing before this gem is gone!







#### **PROPERTY OVERVIEW**

THE PROPERTY: Address: 3815 W Heffron Dr, Burbank, CA 91505

APN: 2482-010-002

# Units: 3 # Buildings: 1

Unit Mix:  $3 \times 2b/1b$ 

Year Built: 1951
Building Size (SF): 3,094
Lot Size (SF): 6,298
Zoning: BUR3\*
Local Rent Control: No

THE OFFERING: List Price: \$1,975,000

Cap Rate: 4.24% (Current) 4.78% (Pro Forma)
GRM: 17.51 (Current) 15.98 (Pro Forma)

Price Per Unit: \$658,333
Price Per SF: \$638.33

UTILITIES: Water: Master Metered (Owner Pays)

Electric: Seperately Metered (Tenant Pays)
Gas: Separately Metered (Tenant Pays)

AMENITIES: Laundry: Private Washers/Dryers for Each Unit

Parking: Three Garage Spaces







#### **INVESTMENT HIGHLIGHTS**





- Rare opportunity to own one of the nicest triplexes in Burbank
- Current 4.24% cap rate with significant upside potential—pro forma cap rate of 4.78%!
- Two VACANT units at close! Perfect for an owner occupier or to set market rents!
- NO LOCAL RENT CONTROL!
- Each unit includes its own private yard/patio, offering privacy and a peaceful retreat for tenants.
- Incredible value-add opportunity with garages that can be potentially converted into ADUs, adding substantial rental income.
- Exceptional location! Minutes from Disney, Warner Bros., NBC, and Universal Studios.
- All units have private laundry rooms
- Highly desirable Burbank neighborhood, bordering Toluca Lake, with easy access to local favorites like Jinya Ramen, Don Cuco, and Gindi Thai.
- Close proximity to Whole Foods, Magnolia Park's boutique shops, and a wide variety of dining and entertainment options.
- Stunning craftsmanship and attention to detail throughout the property, including a beautiful handcrafted ceramic walkway.



#### **LOCATION HIGHLIGHTS**











- Located in the vibrant Magnolia Park neighborhood, just a short drive to Toluca Lake!
- Minutes from trendy restaurants and bars, including Priscilla's, Bodega Malbec, Forman's Whiskey Tavern, Porto's Bakery, Coffee Commissary, and more.
- Close to countless entertainment and shopping destinations, such as NoHo Gallery LA, AMC Burbank, Studio City Plaza, Universal CityWalk Hollywood and more.
- Only a short drive to Whole Foods, Amazon Fresh, Vons, Trader Joe's, and Target, offering great convenience for tenants and owneroccupants.
- Located near major entertainment studios like Warner Bros. Studios, Disney Studios, and Universal Studios Hollywood, as well as high-paying creative and tech job hubs, this area attracts premium rents and top-tier tenants!
- Tucked in one of Burbank's most desirable neighborhoods, just minutes from Toluca Lake, and Studio City, this location provides a peaceful retreat with convenient access to dining, shopping, and cultural attractions.







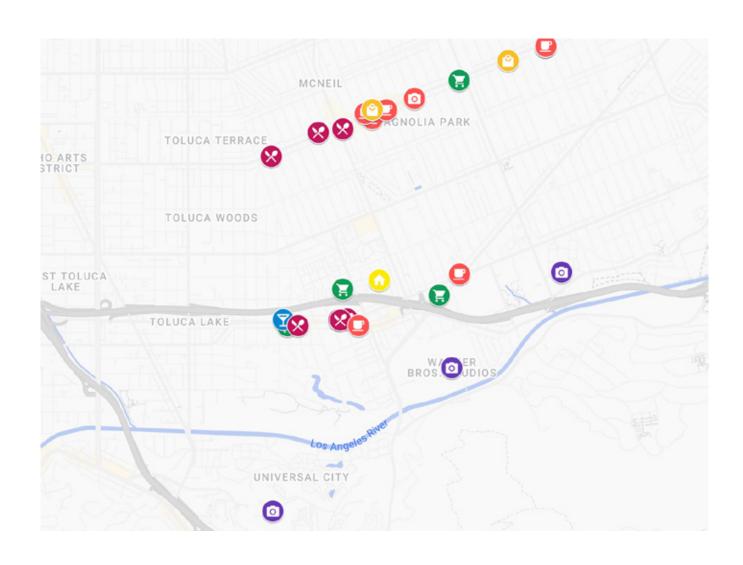






#### LOCATION HIGHLIGHTS MAP

- 3815 W Heffron Dr
- 1t's A Wrap
- Pinup Girl Boutique
- OR Romancing the Bean Cafe
- Three Sisters Coffee and Tea
- The Palm Coffee Bar
- BLVD Cafecito
- Priscilla's Coffee
- Black Elephant Coffee
- Offee Commissary
- Porto's Bakery and Cafe
- 😵 Tequilas Cantina
- Morrison Bar and Grill
- World Empanadas
- Mendocino Farms
- S Toycaya Organica
- Sweetsalt
- 😵 Bob's Big Boy
- 🖸 Tony's Darts Away
- Forman's Whiskey Tavern
- 😡 Whole Foods
- ☑ Vons
- G Trader Joe's
- Handy Market
- Disney Studios
- Warner Bros. Studios
- Universal Studios



# PRICING & FINANCIALS

# **PRICING & FINANCIALS**



#### FINANCIAL SUMMARY & RENT ROLL

SUMMARIZED PRICING METRICS:								
Price:		\$1,975,000						
Down:	40%	\$790,000						
Current GRM:		17.51						
Pro Forma GRM:		15.98						
Current Cap Rate:		4.24%						
Pro Forma Cap Rate:		4.78%						
\$/Unit:		\$658,333						
\$/SF:		\$638.33						

BUILDING DESCRIPTION:	
No. of Units:	3
Yr. Built:	1951
Bldg SF:	3,094
Lot Size (SF):	6,298
Lot Size (acres):	0.14
Zoning:	BUR3

FINANCING:	
Loan Amount:	\$1,185,000
Interest Rate:	6.65%
Monthly Payment:	(\$7,607.28)
LTV:	60%
Amortization (Years):	30
Proposed/Assumption:	Proposed
Minimum DSCR:	1.25

#### **RENT ROLL:**

					SCHEDULED GROSS	CURRENT RENT	PRO FORMA	PRO FORMA	
UNIT#	STATUS	UNIT TYPE	UNIT SIZE	CURRENT RENT	INCOME	PER SF	RENT	RENT PER SF	LOSS-TO-LEASE
1	Vacant	2b/1b	1,000	\$0	\$3,400	\$3.40	\$3,400	\$3.40	\$0
2	Vacant	2b/1b	1,000	\$0	\$3,400	\$3.40	\$3,400	\$3.40	\$0
3	Occupied	2b/1b	1,154	\$2,600	\$2,600	\$2.25	\$3,500	\$3.03	\$900
3	Totals/Ave	erages:	3,154	\$2,600	\$9,400	\$2.98	\$10,300	\$3.27	\$300

# **PRICING & FINANCIALS**



#### **FINANCIAL ANALYSIS**

# UNITS	UNIT MIX	% OF TOTAL	SIZE	AVG RENT	AVERAGE RENT/SF	MONTHLY INCOME	AVG PRO FORMA RENT	AVERAGE PRO FORMA RENT/SF	PRO FORMA MONTHLY INCOME
3	2b/1b	100%	1,000	\$3,133	\$3.13	\$9,400	\$3,433	\$3.43	\$10,300
	Totals/Averages:		1,031	\$3,133	\$3.04	\$9,400	\$3,433	\$3.33	\$10,300
Gross Potential	Income:					\$112,800			\$123,600

ANNUALIZED OPERATING DATA:					ANNUALIZED EXPENSES	:		
		CURRENT		PRO FORMA			CURRENT	PRO FORMA
Gross Potential Rental Income		\$123,600		\$123,600	Fixed Expenses			
Gain (Loss)-to-Lease		(\$10,800)		\$0	Real Estate Taxes	1.0975%	\$21,676	\$21,676
Gross Scheduled Rental Income		\$112,800		\$123,600	Insurance	.70/s.f.	\$2,166	\$2,166
Less: Vacancy	2.0%	(\$2,256)	2.0%	(\$2,472)	Utilities	\$160/unit	\$480	\$480
Effective Gross Income		\$110,544		\$121,128				
Less: Expenses		(\$26,721)		(\$26,721)	Controllable Expenses			
Miscellaneous Other Income		\$0		\$0	Contract Services	\$400/unit	\$1,200	\$1,200
Net Operating Income		\$83,823		\$94,407	Repairs & Maintenance	\$400/unit	\$1,200	\$1,200
Debt Service		(\$91,287)		(\$91,287)				
Pre-Tax Cash Flow	-0.94%	(\$7,465)	0.39%	\$3,119	TOTAL EXPENSES		\$26,721	\$26,721
Principal Reduction		\$12,873		\$12,873	EXPENSES/UNIT		\$8,907	\$8,907
Total Return	0.68%	\$5,408	2.02%	\$15,992	EXPENSES/SF		\$8.64	\$8.64
					% of EGI		24.2%	22.1%

# SALES COMPS

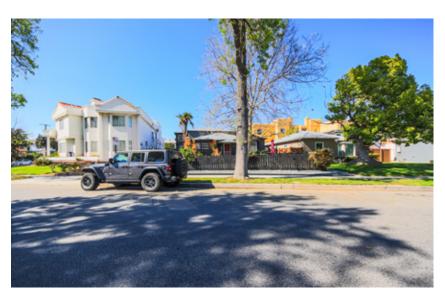
# SALES COMPS



#### **COMPARABLE SALES: BURBANK LAST 180 DAYS**

Address	Units	Sale Price	\$/SF	\$/UNIT	Cap Rate	GRM	Bldg SF	Lot SF	CLOSE DATE	YEAR BUILT
633 N Rosemary Ln	4	\$1,920,000	\$595.53	\$480,000	4.34%	16.58	3,224	11,717	4/1/25	1944
210 N Florence St	4	\$1,210,000	\$586.24	\$302,500	4.55%	15.81	2,064	6,219	3/19/25	1947
283 N Florence St	4	\$1,250,000	\$598.66	\$312,500	4.35%	16.53	2,088	7,240	2/28/25	1947
1317 N Kenwood St	2	\$1,275,000	\$626.84	\$637,500	4.07%	17.71	2,034	6,121	2/20/25	1939
130 W Toluca Lake Ave	4	\$2,255,000	\$692.99	\$563,750	5.23%	13.77	3,254	6,249	2/14/25	1944
1423 N Hollywood Way	3	\$1,050,000	\$895.14	\$350,000	4.51%	15.98	1,173	2,689	2/4/25	1953
3805 W Heffron Dr	3	\$2,000,000	\$698.81	\$666,667	4.53%	15.87	2,862	6,608	1/2/25	2023
848 N Hollywood Way	4	\$1,175,000	\$474.36	\$293,750	4.37%	16.47	2,477	5,400	12/18/24	1947
VERAGE:	N/A	\$1,516,875	\$646.07	\$450,833	4.49%	16.09	2,397	6,530	N/A	N/A
W Heffron Dr	3	\$1,975,000	\$638.33	\$658,333	4.24%	17.51	3,094	6,298	N/A	1951
	633 N Rosemary Ln 210 N Florence St 283 N Florence St 1317 N Kenwood St 130 W Toluca Lake Ave	633 N Rosemary Ln 4 210 N Florence St 4 283 N Florence St 4 1317 N Kenwood St 2 130 W Toluca Lake Ave 4 1423 N Hollywood Way 3 3805 W Heffron Dr 3 848 N Hollywood Way 4 VERAGE: N/A	633 N Rosemary Ln 4 \$1,920,000 210 N Florence St 4 \$1,210,000 283 N Florence St 4 \$1,250,000 1317 N Kenwood St 2 \$1,275,000 130 W Toluca Lake Ave 4 \$2,255,000 1423 N Hollywood Way 3 \$1,050,000 3805 W Heffron Dr 3 \$2,000,000 848 N Hollywood Way 4 \$1,175,000	633 N Rosemary Ln 4 \$1,920,000 \$595.53  210 N Florence St 4 \$1,210,000 \$586.24  283 N Florence St 4 \$1,250,000 \$598.66  1317 N Kenwood St 2 \$1,275,000 \$626.84  130 W Toluca Lake Ave 4 \$2,255,000 \$692.99  1423 N Hollywood Way 3 \$1,050,000 \$895.14  3805 W Heffron Dr 3 \$2,000,000 \$698.81  848 N Hollywood Way 4 \$1,175,000 \$474.36  VERAGE: N/A \$1,516,875 \$646.07	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 3805 W Heffron Dr 3 \$2,000,000 \$698.81 \$666,667 848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750  VERAGE: N/A \$1,516,875 \$646.07 \$450,833	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 4.34%  210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 4.55%  283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 4.35%  1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 4.07%  130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 5.23%  1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 4.51%  3805 W Heffron Dr 3 \$2,000,000 \$698.81 \$666,667 4.53%  848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750 4.37%  VERAGE: N/A \$1,516,875 \$646.07 \$450,833 4.49%	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 4.34% 16.58  210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 4.55% 15.81  283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 4.35% 16.53  1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 4.07% 17.71  130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 5.23% 13.77  1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 4.51% 15.98  3805 W Heffron Dr 3 \$2,000,000 \$698.81 \$666,667 4.53% 15.87  848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750 4.37% 16.47  VERAGE: N/A \$1,516,875 \$646.07 \$450,833 4.49% 16.09	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 4.34% 16.58 3,224 210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 4.55% 15.81 2,064 283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 4.35% 16.53 2,088 1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 4.07% 17.71 2,034 130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 5.23% 13.77 3,254 1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 4.51% 15.98 1,173 3805 W Heffron Dr 3 \$2,000,000 \$698.81 \$666,667 4.53% 15.87 2,862 848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750 4.37% 16.47 2,477  VERAGE: N/A \$1,516,875 \$646.07 \$450,833 4.49% 16.09 2,397	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 4.34% 16.58 3,224 11,717 210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 4.55% 15.81 2,064 6,219 283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 4.35% 16.53 2,088 7,240 1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 4.07% 17.71 2,034 6,121 130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 5.23% 13.77 3,254 6,249 1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 4.51% 15.98 1,173 2,689 1423 N Hollywood Way 4 \$1,175,000 \$698.81 \$666,667 4.53% 15.87 2,862 6,608 1848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750 4.37% 16.47 2,477 5,400  VERAGE: N/A \$1,516,875 \$646.07 \$450,833 4.49% 16.09 2,397 6,530	633 N Rosemary Ln 4 \$1,920,000 \$595.53 \$480,000 4.34% 16.58 3,224 11,717 4/1/25  210 N Florence St 4 \$1,210,000 \$586.24 \$302,500 4.55% 15.81 2,064 6,219 3/19/25  283 N Florence St 4 \$1,250,000 \$598.66 \$312,500 4.35% 16.53 2,088 7,240 2/28/25  1317 N Kenwood St 2 \$1,275,000 \$626.84 \$637,500 4.07% 17.71 2,034 6,121 2/20/25  130 W Toluca Lake Ave 4 \$2,255,000 \$692.99 \$563,750 5.23% 13.77 3,254 6,249 2/14/25  1423 N Hollywood Way 3 \$1,050,000 \$895.14 \$350,000 4.51% 15.98 1,173 2,689 2/4/25  3805 W Heffron Dr 3 \$2,000,000 \$698.81 \$666,667 4.53% 15.87 2,862 6,608 1/2/25  848 N Hollywood Way 4 \$1,175,000 \$474.36 \$293,750 4.37% 16.47 2,477 5,400 12/18/24  VERAGE: N/A \$1,516,875 \$646.07 \$450,833 4.49% 16.09 2,397 6,530 N/A













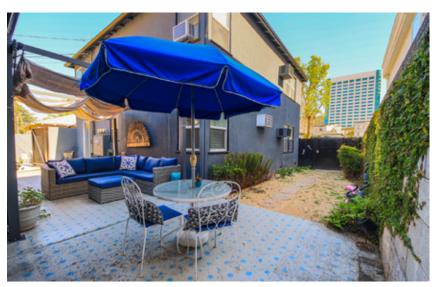






























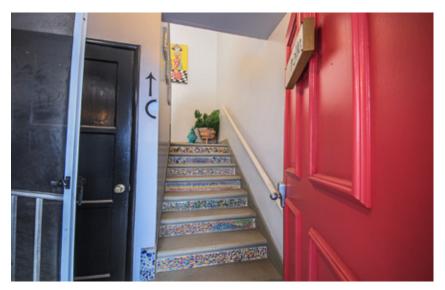




















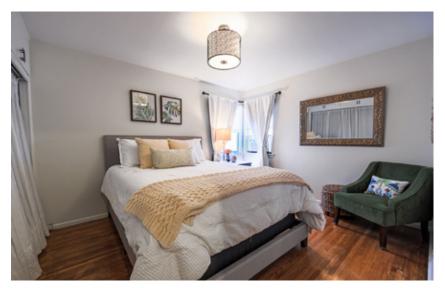
































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